

KGBT
9201 West Expressway 83
Harlingen, TX 78552
(956) 366-4444

CONTRACT

<u>Contract / Revision</u> 647353 /		<u>Alt Order #</u> 08427260
<u>Product</u> TAR-IMPAC		
<u>Contract Dates</u> 10/26/16 - 11/12/16	<u>Estimate #</u>	
<u>Advertiser</u> Texas Association of Realtors		<u>Original Date / Revision</u> 10/25/16 / 10/25/16
<u>Billing Cycle</u> EOM	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KGBT	<u>Account Executive</u> Washington DC HRP	<u>Sales Office</u> HRP Washington
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Ref</u> 4906	<u>Advertiser Ref</u> 90838	<u>Product 1/2</u>

And:

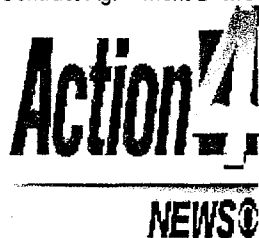
McLaughlin & Associates
919 Prince St
Alexandria, VA 22315

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KGBT	10/26/16	10/28/16	Sunrise 6a-7a	558a-7am		:30				NM	3	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/24/16	10/30/16	--WTF--				3	\$150.00				
N 2	KGBT	10/31/16	11/04/16	Sunrise 6a-7a	558a-7am		:30				NM	5	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/31/16	11/06/16	MTWTF--				5	\$150.00				
N 3	KGBT	11/07/16	11/07/16	Sunrise 6a-7a	558a-7am		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	11/07/16	11/13/16	1-----				1	\$150.00				
N 4	KGBT	10/26/16	10/28/16	CBS This Morning	7a-9am		:30				NM	6	\$660.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/24/16	10/30/16	--WTF--				6	\$110.00				
N 5	KGBT	10/31/16	11/04/16	CBS This Morning	7a-9am		:30				NM	10	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/31/16	11/06/16	MTWTF--				10	\$110.00				
N 6	KGBT	11/07/16	11/07/16	CBS This Morning	7a-9am		:30				NM	2	\$220.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	11/07/16	11/13/16	2-----				2	\$110.00				
N 7	KGBT	10/26/16	10/28/16	Noon News	12-1230p		:30				NM	3	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/24/16	10/30/16	--WTF--				3	\$100.00				
N 8	KGBT	10/31/16	11/04/16	Noon News	12-1230p		:30				NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/31/16	11/06/16	MTWTF--				5	\$100.00				
N 9	KGBT	11/07/16	11/07/16	Noon News	12-1230p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	11/07/16	11/13/16	1-----				1	\$100.00				
N 10	KGBT	10/26/16	10/28/16	M-F Action 4 News At 5p	458p-530pm		:30				NM	3	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/24/16	10/30/16	--WTF--				3	\$175.00				
N 11	KGBT	10/31/16	11/04/16	M-F Action 4 News At 5p	458p-530pm		:30				NM	5	\$875.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
	Week:	10/31/16	11/06/16	MTWTF--				5	\$175.00				
N 12	KGBT	11/07/16	11/07/16	M-F Action 4 News At 5p	458p-530pm		:30				NM	1	\$175.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Net 30-Payment is due within 30 days from invoice date. Station owned or provided services by the Sinclair Broadcast Group.

Warranty-We warrant the above broadcasts were made according to the official station log. Please note that we do not notarize invoices since the purpose of placing a notary seal on a document is to guaranty the authenticity of an individual's signature and not to certify the accuracy of commercial aired.



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<u>Contract / Revision</u>	<u>Alt Order #</u>
647353 /	08427260

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/26/16 - 11/12/16	TAR-IMPAC	

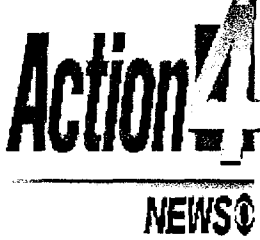
<u>Advertiser</u>	<u>Original Date / Revision</u>
Texas Association of Rea	10/25/16 / 10/25/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	1-----				1	\$175.00				
N 13	KGBT	10/26/16	10/28/16	M-F Action 4 News At 6pm	6p-630pm		:30				NM	3	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	--WTF--				3	\$450.00				
N 14	KGBT	10/31/16	11/04/16	M-F Action 4 News At 6pm	6p-630pm		:30				NM	5	\$2,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	MTWTF--				5	\$450.00				
N 15	KGBT	11/07/16	11/07/16	M-F Action 4 News At 6pm	6p-630pm		:30				NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	1-----				1	\$450.00				
N 16	KGBT	10/26/16	10/28/16	M-F Wheel of Fortune	630p-7p		:30				NM	3	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	--WTF--				3	\$600.00				
N 17	KGBT	10/31/16	11/04/16	M-F Wheel of Fortune	630p-7p		:30				NM	5	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	MTWTF--				5	\$600.00				
N 18	KGBT	11/07/16	11/07/16	M-F Wheel of Fortune	630p-7p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	1-----				1	\$600.00				
N 19	KGBT	10/26/16	10/28/16	Mon-Fri 4 News 10p	10p-1035p		:30				NM	3	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	--WTF--				3	\$600.00				
N 20	KGBT	10/31/16	11/04/16	Mon-Fri 4 News 10p	10p-1035p		:30				NM	5	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	MTWTF--				5	\$600.00				
N 21	KGBT	11/07/16	11/07/16	Mon-Fri 4 News 10p	10p-1035p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	1-----				1	\$600.00				
N 22	KGBT	11/05/16	11/12/16	Sa Action 4 News at 6p	6p-630p		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----1-				1	\$150.00				
Week:		11/07/16	11/13/16	-----1-				1	\$150.00				
N 23	KGBT	10/30/16	11/06/16	CBS Sunday Morning	8a-930a		:30				NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----1				1	\$200.00				
Week:		10/31/16	11/06/16	-----1				1	\$200.00				
N 24	KGBT	10/30/16	11/06/16	Su Action 4 News at 530p	530p-6p		:30				NM	2	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----1				1	\$90.00				
Week:		10/31/16	11/06/16	-----1				1	\$90.00				
N 25	KGBT	10/30/16	11/06/16	60 Minutes	6p-7pm		:30				NM	2	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----1				1	\$1,500.00				
Week:		10/31/16	11/06/16	-----1				1	\$1,500.00				
N 26	KGBT	10/30/16	11/06/16	Madam Secretary	7p-8pm		:30				NM	2	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/24/16	10/30/16	-----1				1	\$1,200.00				
Week:		10/31/16	11/06/16	-----1				1	\$1,200.00				
Totals								0.00				82	\$26,935.00

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<u>Contract Dates</u> 10/26/16 - 11/12/16	<u>Product</u> TAR-IMPAC	<u>Estimate #</u>
<u>Advertiser</u> Texas Association of Rea		<u>Original Date / Revision</u> 10/25/16 / 10/25/16

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 - 10/30/16	28	\$9,875.00	(\$1,481.25)	\$8,393.75
10/31/16 - 11/27/16	54	\$17,060.00	(\$2,559.00)	\$14,501.00
Totals	82	\$26,935.00	(\$4,040.25)	\$22,894.75

Signature: _____ **Date:** _____

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

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AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date: October 24, 2016
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I, McLAUGHLIN & ASSOCIATES
do hereby request station time concerning the following issue:

PROP 1

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	ORDER ATTACHED				

This broadcast time will be used by: Texas Association of REALTORS® Issues Mobilization PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Texas Association of REALTORS® Issues Mobilization PAC
P.O. Box 2246
Austin, TX 78768-2246

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Treasurer - Travis Kessler

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

<u>10.24.16</u> Date	<u>M. Campbell</u> Signature	<u>203-966-9757</u> Contact Phone Number
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TO BE SIGNED BY STATION REPRESENTATIVE

<input checked="" type="checkbox"/> Accepted	<input type="checkbox"/> Accepted in Part	<input type="checkbox"/> Rejected
<u>Colleen Willis</u> Signature	<u>Colleen Willis</u> Printed Name	<u>GM</u> Title

647353

10/26

OCT25/16 09.57
*** KGBT-TV ***

ALEXANDRIA, VA 22314

SALES PRSN WA- MATTHEW WURM (H)

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ICE)

DATE OCT 25 / 16 09:53

THANKS JASMINE FOR MATT

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

TEXAS ASSOCIATION OF REALTOR

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1			600A-700A	30	P013	\$150.00	10/26	10/28	3		W-F	3
PROGRAM : CBS 4 NEWS SUNRISE												
CON COM1 : CBS 4 NEWS SUNRISE												
2			600A-700A	30	3	\$150.00	10/31	11/4	5		M-F	5
PROGRAM : CBS 4 NEWS SUNRISE												
CON COM1 : CBS 4 NEWS SUNRISE												
3			600A-700A	30	3	\$150.00	11/7	11/7	1		MON	1
PROGRAM : CBS 4 NEWS SUNRISE												
CON COM1 : CBS 4 NEWS SUNRISE												
4			700A-900A	30	3	\$110.00	10/26	10/28	6		W-F	6
PROGRAM : CBS THIS MORNING												
CON COM1 : CBS THIS MORNING												

OCT25/16 09.57
*** KGBT-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
5			700A-900A PROGRAM : CBS THIS MORNING CON COM1: CBS THIS MORNING	30	3	\$110.00	10/31	11/4	10		M-F	10
6			700A-900A PROGRAM : CBS THIS MORNING CON COM1: CBS THIS MORNING	30	3	\$110.00	11/7	11/7	2		MON	2
7			1200N-1230P PROGRAM : CBS THIS MORNING CON COM1: CBS THIS MORNING	30	P.13	\$100.00	10/26	10/28	3		W-F	3
8			1200N-1230P PROGRAM : CBS 4 NEWS AT NOON CON COM1: CBS 4 NEWS AT NOON	30	3	\$100.00	10/31	11/4	5		M-F	5
9			1200N-1230P PROGRAM : CBS 4 NEWS AT NOON CON COM1: CBS 4 NEWS AT NOON	30	3	\$100.00	11/7	11/7	1		MON	1
10			500P-530P PROGRAM : CBS 4 NEWS AT NOON CON COM1: CBS 4 NEWS AT NOON	30	3	\$175.00	10/26	10/28	3		W-F	3
11			500P-530P PROGRAM : CBS 4 NEWS AT 5 CON COM1: CBS 4 NEWS AT 5	30	3	\$175.00	10/31	11/4	5		M-F	5
12			500P-530P PROGRAM : CBS 4 NEWS AT 5 CON COM1: CBS 4 NEWS AT 5	30	3	\$175.00	11/7	11/7	1		MON	1
13			600P-630P PROGRAM : CBS 4 NEWS AT 6 CON COM1: CBS 4 NEWS AT 6	30	3	\$450.00	10/26	10/28	3		W-F	3

OCT25/16 09.57
*** KGBT-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
14			600P-630P	30	3	\$450.00	10/31	11/4	5		M-F	5
PROGRAM : CBS 4 NEWS AT 6												
CON COM1: CBS 4 NEWS AT 6												
15			600P-630P	30	3	\$450.00	11/7	11/7	1		MON	1
PROGRAM : CBS 4 NEWS AT 6												
CON COM1: CBS 4 NEWS AT 6												
16			630P-700P	30	Pol 3	\$600.00	10/26	10/28	3		W-F	3
PROGRAM : WHEEL OF FORTUNE												
CON COM1: WHEEL OF FORTUNE												
17			630P-700P	30	3	\$600.00	10/31	11/4	5		M-F	5
PROGRAM : WHEEL OF FORTUNE												
CON COM1: WHEEL OF FORTUNE												
18			630P-700P	30	3	\$600.00	11/7	11/7	1		MON	1
PROGRAM : WHEEL OF FORTUNE												
CON COM1: WHEEL OF FORTUNE												
19			1000P-1035P	30	Pol 3	\$600.00	10/26	10/28	3		W-F	3
PROGRAM : CBS 4 NEWS AT 10												
CON COM1: CBS 4 NEWS AT 10												
20			1000P-1036P	30	3	\$600.00	10/31	11/4	5		M-F	5
PROGRAM : CBS 4 NEWS AT 10												
CON COM1: CBS 4 NEWS AT 10												
21			1000P-1035P	30	3	\$600.00	11/7	11/7	1		MON	1
PROGRAM : CBS 4 NEWS AT 10												
CON COM1: CBS 4 NEWS AT 10												
22			600P-630P	30	Pol 3	\$150.00	11/5	11/12	1		SAT	2
PROGRAM : CBS 4 NEWS WEEKEND												
CON COM1: CBS 4 NEWS WEEKEND												

REP HEADLINE# 8427260
 *** ORIGINAL REV#0 ***

REP: TEL# 703-528-9382 FAX# 703-516-9680
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP
 OCT25/16 09.57
 *** KGBT-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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23			800A-930A	30		\$200.00	10/30	11/6	1		SUN	2
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PROGRAM : CBS NEWS SUN MORNING
 CON COM1: CBS NEWS SUN MORNING

* 24			530P-600P	30		\$90.00	10/30	11/6	1		SUN	2
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PROGRAM : CBS 4 NEWS WEEKEND
 CON COM1: CBS 4 NEWS WEEKEND

* 25			600P-700P	30		\$1,500.00	10/30	11/6	1		SUN	2
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PROGRAM : 60 MINUTES
 CON COM1: 60 MINUTES

* 26			700P-800P	30		\$1,200.00	10/30	11/6	1		SUN	2
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PROGRAM : MADAM SECRETARY
 CON COM1: MADAM SECRETARY

OCT/16 \$9,875.00 NOV/16 17060.00

CONTRACT TOTAL 26935.00
 TOTAL SPOTS 82

MARKET TOTALS \$112,229 KGBT 24%

KRGV 74% KVEO 2% KCWT 0% KFXV 0% ORGV 0% KTLM 0%
 KTFV 0% KNVO 0% XERV 0% XHAB 0% CABL 0%

ACCURATE SHARES

SVC- NSI
 DEMOS- RA35+*

10/25/16